UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549



Expires: October 31, 20 October 31, 2001 Representation of the second o

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

SEC FILE NUMBER

8-47254

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section of the Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

3/6/02FV

REPORT FOR THE PERIOD BEGINNIN	NG January 1, 2001 MM/DD/YY	AND ENDING <u>Dec</u>	ember 31, 2001 MM/DD/YY
A. I	REGISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: PH	stord Capital Man	Kets Inc	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF I	BUSINESS: (Do not use P.O. Box)	No.)	FIRM I.D. NO.
170 Office Park Way			
	(No. and Street)		
Pittsford	New York	14.	534
(City)	(State)	(Zip (Code)
NAME AND TELEPHONE NUMBER OF	E DED SONI TO CONITACT IN DEC	SARD TO THIS REPOR	T
WHILE HAD TEBELLIONE HOMBER OF	FERSON TO CONTACT IN REC		
			ea Code – Telephone Number)
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Mark Palazzo B. A NDEPENDENT PUBLIC ACCOUNTAN	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the	385-2700 (Ard TION is Report*	
Mark Palazzo B. A. NDEPENDENT PUBLIC ACCOUNTAN Insero, Kasperski, Ciac	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the cia & Co., P.C. (Name – if individual, state last, first,	385-2700 (Ard TION is Report* middle name)	ea Code – Telephone Number)
Mark Palazzo B. A. NDEPENDENT PUBLIC ACCOUNTAN Insero, Kasperski, Ciac 1235 Midtown Tower (Address)	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the cia & Co., P.C. (Name - if individual, state last, first, Rochester	385-2700 (Are TION is Report* middle name) New York	24604 (Zip Code)
Mark Palazzo B. A. NDEPENDENT PUBLIC ACCOUNTAN Insero, Kasperski, Ciac 1235 Midtown Tower (Address)	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the cia & Co., P.C. (Name - if individual, state last, first, Rochester (City)	385-2700 (Are TION is Report* middle name) New York	24604 (Zip Code)
Mark Palazzo B. And Mark Palazzo B. And Mark Palazzo NDEPENDENT PUBLIC ACCOUNTANT Insero, Kasperski, Ciac 1235 Midtown Tower (Address) CHECK ONE:	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the cia & Co., P.C. (Name - if individual, state last, first, Rochester (City)	385-2700 (Are TION is Report* middle name) New York	14604 (Zip Code)
Mark Palazzo B. And INDEPENDENT PUBLIC ACCOUNTANT Insero, Kasperski, Ciac 1235 Midtown Tower (Address) CHECK ONE: CHECK ONE: Public Accountant	(716) CCOUNTANT IDENTIFICA IT whose opinion is contained in the cia & Co., P.C. (Name - if individual, state last, first, Rochester (City)	385-2700 (Are TION is Report* middle name) New York (State)	ea Code – Telephone Number)

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

I, Mark Palazzo	, swear (or affirm) that, to the best of my knowledge and
belief the accompanying financial statement and	d supporting schedules pertaining to the firm of
Pittsford Capital Markets, Inc.	, as of
	, are true and correct. I further swear (or affirm) that neither
	rector has any proprietary interest in any account classified solely
as that of a customer, except as follows:	, , , , , , , , , , , , , , , , , , , ,
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	Signature 00 V
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Notary Public, State of Qualified in Montary Public and Information Information Information	
Notary Public Commission Expires Jun	e 26, <u>200</u> 2
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This report ** contains (check all applicable boxes): (a) Facing Page.	
(a) Facing Fage. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Par	tners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to C	Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirem	
(i) Information Relating to the Possession or Control Re	
	of the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the Reserve Requi	
• •	Statements of Financial Condition with respect to methods of
consolidation. (1) An Oath or Affirmation.	
IZA (m) A copy of the SIPC Supplemental Report.	
	exist or found to have existed since the date of the previous audit.
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^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

PITTSFORD CAPITAL MARKETS, INC. (A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

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Insero, Kasperski, Ciaccia & Co., P.C.

Certified Public Accountants Business and Financial Advisors



INDEPENDENT AUDITORS' REPORT

To the Stockholder of Pittsford Capital Markets, Inc. Rochester, New York

We have audited the accompanying statement of financial condition of Pittsford Capital Markets, Inc. (the Company), a wholly-owned subsidiary of Pittsford Capital Group, Inc. as of December 31, 2001, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pittsford Capital Markets, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Respectfully Submitted,

INSUO KASpuli Ciacaa + Co, P.C.

Insero, Kasperski, Ciaccia & Co., P.C. Certified Public Accountants

Rochester, New York February 1, 2002

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

BALANCE SHEET DECEMBER 31, 2001

A	SS	\mathbf{E}'	TS
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Cash and Cash Equivalents	\$	160,472
Receivables - Unaffiliated		61,077
Prepaid Expenses		3,948
Due From Related Party		18,401
Total Assets	<u>\$</u>	243,898
LIABILITIES AND STOCKHOLDER'S EQUITY		
Commissions Payable	\$	33,618
Deferred Revenue	Ψ	52,120
Due To Parent		21,035
Accrued Expenses		974
Total Liabilities		107,747
Stockholder's Equity		
Common Stock - \$.01 par value, 1,000 shares		
authorized, 100 shares issued and outstanding		1
Additional Paid-In Capital		14,999
Retained Earnings		121,151
Total Stockholder's Equity		136,151
Total Liabilities and Stockholder's Equity	\$	243,898

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2001

Revenues:	
Commissions and Other	\$ 1,177,617
Private Placement Commissions - Related Party	4,700
Total Revenues	1,182,317
Operating Expenses:	
Commissions, Salaries & Related Taxes	(903,840)
Other Operating Expenses	(315,507)
Total Operating Expenses	(1,219,347)
Loss from Operations	(37,030)
Interest Income	7,034
Loss Before Provision for Income Taxes	(29,996)
Provision for Income Taxes	(325)
Net Loss	\$ (30,321)
rnings Per Share of Common Stock	\$ (303.21)

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.)
ROCHESTER, NEW YORK

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2001

	Commo Stock		P	lditional Paid-in Capital	Retained Earnings		<u>Total</u>
Stockholder's Equity - December 31, 2000	\$	1	\$	14,999	\$ 151,472	\$	166,472
Net Loss					 (30,321)		(30,321)
Stockholder's Equity - December 31, 2001	\$	1	<u>\$</u>	14,999	\$ 121,151	<u>\$</u>	136,151

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2001

Cash Flow from Operating Activities:		
Net Loss	\$	(30,321)
Adjustments to Reconcile Net Loss to		
Net Cash from Operating Activities:		
(Increase) Decrease in Accounts Receivable		(18,995)
(Increase) Decrease in Prepaid Expenses		(598)
Increase (Decrease) in Commissions Payable		8,522
Increase (Decrease) in Deferred Revenue		(28,287)
Increase (Decrease) in Due To Parent		21,086
Increase (Decrease) in Accrued Expenses		(1,113)
Net Cash Used In Operating Activities		(49,706)
Cash Flow from Investing Activities:		
(Increase) Decrease in Due from Related Parties		(18,076)
Net Change in Cash and Cash Equivalents		(67,782)
Cash and Cash Equivalents - Beginning		228,254
Cash and Cash Equivalents - Ending	<u>\$</u>	160,472
Supplemental Disclosure of Cash Flow Information Cash Paid During the Year For:		
Interest	<u>\$</u>	
Income Taxes	<u>\$</u>	<u> </u>

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2001

Note 1 Nature of Business and Significant Accounting Policies

Nature of Business

Pittsford Capital Markets, Inc. (the Company) is a wholly-owned subsidiary of Pittsford Capital Group, Inc., a New York corporation. The Company was registered as a broker-dealer by the National Association of Securities Dealers, Inc. ("NASD") on June 22, 1994 (Firm ID#: 036406).

The Company's primary objective is to provide financial opportunities through mutual funds, annuity contracts, and limited partnership investments for their clients. The Company's administrative support and related expenses are provided by Pittsford Capital Group, Inc. (See Note 3).

The Company is exempt from NASD Rule 15c3-3 under the provisions of 15c3-3(k)(2)(ii).

Basis of Presentation

The Company is a wholly-owned subsidiary of Pittsford Capital Group, Inc. The accompanying financial statements should be read in conjunction with the Company's consolidated financial statements as inter-company transactions are not eliminated in subsidiary-only financial statements.

Cash and Cash Equivalents

Cash and cash equivalents include all highly liquid instruments with original maturities of three months or less.

Concentration of Credit Risk

The Company maintains cash and cash equivalents at financial institutions which periodically may exceed federally insured amounts. The Company has not experienced any loss in such accounts and believes it is not exposed to any significant risk on cash and cash equivalents.

Income Recognition

The Company functions as a sales agent for mutual fund companies and SEC investment advisors. Commissions are recognized as revenue when the transfer of funds is authorized. In addition, the Company also handles the private placement of funds for companies and investors. Commissions are recognized on private placements when the funds can be released from escrow.

Advisory fees are recognized in accordance with the specific terms of the contract and the portion not yet earned is reflected as deferred revenue.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2001

Note 1 Nature of Business and Significant Accounting Policies - Continued

Earnings Per Share

Earnings per share of common stock is computed by dividing net income by the weighted average number of common shares outstanding for the year (100 shares).

Note 2 Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2001, the Company had net capital of \$106,913 which was \$99,730 in excess of its required net capital of \$7,183. The Company's ratio of aggregate indebtedness to net capital was 1.01 to 1 at December 31, 2001.

Note 3 Related Party Transactions

Other Operating Expenses

Included in other operating expenses are payments made to its parent company, Pittsford Capital Group, Inc. (PCG). These payments represent the Company's portion of overhead expenses that PCG pays throughout the year for administration and common costs provided to its wholly-owned subsidiary. These amounts totaled \$211,750 at December 31, 2001.

Due To Parent

Due to parent consists of amounts due to the Company's parent, Pittsford Capital Group (PCG). This amount is expected to be repaid in 2002.

Due From Related Party

Due from related party consists of amounts due from Pittsford Capital Mortgage Partners, LLC, an affiliate of the Company. The amount is expected to be repaid in 2002.

Because of the nature of the relationship of the parties involved, it is not possible to determine if the transactions would have occurred if the parties had not been related and if so, under what terms.

Note 4 Income Taxes

The Company has been approved to file as part of a consolidated group for income tax purposes at the federal and state level. The provision for income taxes was calculated using statutory rates for federal and state purposes. The Company pays its share of income taxes to its parent company.

PITTSFORD CAPITAL MARKETS, INC. (A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.)

SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Insero, Kasperski, Ciaccia & Co., P.C.

Certified Public Accountants
Business and Financial Advisors



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Stockholder of Pittsford Capital Markets, Inc. Rochester, New York

We have audited the accompanying financial statements of Pittsford Capital Markets, Inc., a wholly-owned subsidiary of Pittsford Capital Group, Inc., as of and for the year ended December 31, 2001, and have issued our report thereon dated February 1, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Respectfully Submitted,

Insero, Kasperski, Ciaccia & Co., P.C.

Insero, Kasperski, Ciaccia & Co., F

Rochester, New York

Rochester, New York February 1, 2002

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

SCHEDULE I

SCHEDULE OF COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2001

Computation of net capital:		
Total stockholder's equity, qualified for net capital	\$	136,151
Deductions (non-allowable assets):		
Accounts receivable - non-customers		(18,401)
Accounts receivable - accounts greater than thirty days Accounts receivable - other		(4.619)
Other non-allowable assets		(4,618) (3,948)
omer non une viacio absolp		(3,510)
Haircuts on securities:		
Other securities		(2,271)
Net capital	<u>\$</u>	106,913
	-	
Minimum net capital required (greater of):	ď	7 102
6-2/3% of aggregate indebtedness of \$107,747	<u>\$</u>	7,183
Required minimum net capital in accordance with		
Rules and Requirements of the National		
Association of Securities Dealers	<u>\$</u>	5,000
Excess net capital:		
Net capital (per above)	\$	106,913
Minimum net capital required (per above)		7,183
Everes not conital	¢	00.720
Excess net capital	<u> D</u>	99,730
Excess net capital at 1,000%:		
(\$106,913 less 10% of aggregate indebtedness of \$107,747)	\$	96,138
Computation of aggregate indebtedness to net capital:		
Aggregate indebtedness \$ 107,747		
Net capital \$ 106,913		100.78%

The ratio of aggregate indebtedness to net capital is 1.01 to 1.00.

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.) ROCHESTER, NEW YORK

RECONCILIATION OF COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3 – 1 WITH THE CORRESPONDING COMPUTATION IN PART II OF THE UNAUDITED FORM X-17A-5 DECEMBER 31, 2001

		Ba	lance as Filed	Balance	
		It	n Unaudited	As Filed	
Line #			<u>X-17A-5</u>	<u>Herein</u>	<u>Change</u>
12	Assets	\$	231,902	\$ 243,898	\$ 11,996
20	Liabilities	\$	57,906	\$ 107,747	\$ 49,841
23B	Common Stock	\$	1	\$ 1	\$ -0-
23C	Additional paid-in-capital	\$	14,999	\$ 14,999	\$ -0-
23D	Retained earnings	\$	158,996	\$ 121,151	\$ 37,845

Explanation of differences:

Line#

12	Assets increased as a result of the following: Adjustments to accounts receivable Other adjustments	\$	10,481 1,515
		<u>\$</u>	<u> 11,996</u>
20	Liabilities increased as a result of the following: Decrease in accruals Increase in deferred revenues Increase in due to related parties	\$ 	(20,753) 49,559 21,035
		<u>\$</u>	49,841

The adjustment to retained earnings results from the net effect of the revenue and expense adjustments of \$37,845.

Net capital reconciliation:

Net capital pursuant to Rule 15c3-1	\$ 106,913
Net capital pursuant to X-17A-5	109,986
Difference	\$ (3,073)

PITTSFORD CAPITAL MARKETS, INC. (A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.)

REPORT ON INTERNAL CONTROL

Insero, Kasperski, Ciaccia & Co., P.C.

Certified Public Accountants Business and Financial Advisors



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Stockholder of Pittsford Capital Markets, Inc. Rochester, New York

In planning and performing our audit of the financial statements and supplemental schedule of Pittsford Capital Markets, Inc. (the Company), for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Respectfully Submitted,

Insero, Kasperski, Ciaccia & Co., P.C.

Certified Public Accountants

Rochester, New York February 1, 2002

(A Wholly-Owned Subsidiary of Pittsford Capital Group, Inc.)

FINANCIAL STATEMENTS

DECEMBER 31, 2001